Factsheet

300+ MILLION devices installed globally

1+ BILLION daily meter read transfers

90+ MILLION smart grid connected devices deployed

14+ MILLION meter points under managed services

Landis+Gyr is the leading global provider of integrated energy management solutions for the utility sector. Offering one of the broadest portfolios of products and services to address the complex industry challenges, the company delivers comprehensive solutions for the foundation of a smarter grid, including smart metering, distribution network sensing and automation tools, grid management, load control and analytics. Landis+Gyr operates in over 30 countries across five continents. With sales of over USD 1.7 billion, the company employs approximately 5,600 people with the sole mission of helping the world manage energy better.

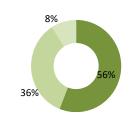


Sales

Landi

VA Constallation Solling	E\/	2040	4.7CE LICD
Worldwide	ΓY	2018	1,765m USD

manage energy better



(in mUSD)	FY 2018
Americas	986.0
EMEA	632.5
Asia Pacific	146.7
Total	1,765.2

Employees

Worldwide (03/2019) 5,611

History

Landis+Gyr has been a leader in the electric meter market since its foundation in 1896 in Zug, Switzerland, as the Elektrotechnisches Institut Theiler & Co. In 1904, founder Richard Theiler appointed engineer Heinrich Landis as his successor. After partnering with Dr. Karl Heinrich Gyr in 1905, the Company assumed its longstanding name of Landis & Gyr. In 1998 Landis & Gyr was acquired by Siemens who divested the business to financial investors in 2002 under the new name Landis+Gyr.

In July 2017 Landis+Gyr became a public company and listed its shares on SIX Swiss Exchange. As a listed company, Landis+Gyr will pursue its mission to help the world manage energy better.

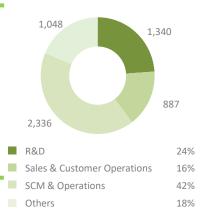
Management

Richard Mora Chief Executive Officer

Jonathan Elmer Executive Vice President & Chief Financial Officer

Prasanna Venkatesan Executive Vice President Americas
Susanne Seitz Executive Vice President EMEA

Steve Jeston Asia Pacific, a.i.



Our Market Offering

Products, Solutions, Services helping energy utilities and consumers manage energy better

- Industry's largest offering of intelligent multi-energy meters and load management solutions that cover electricity, gas, heat and cold.
- Full range of two-way communication options including PLC, GPRS, PSTN, Ethernet, RF mesh, 3G and 4G.
- Proven applications for smart metering, network management and controls, value-added data management.
- Tailor-made services ranging from installation, meter park and network operations to cloud based meter data provisioning.

For utilities seeking a flexible partner to build and manage an increasingly intelligent grid, Gridstream® is the interoperable, future ready suite of solutions delivering proven performance for today and tomorrow. Gridstream helps realize the full potential of investments by providing access to better, faster, more actionable data and the command and control applications to ultimately manage energy better.



Gridstream Customer Intelligence

Customer Intelligence solutions that enable utilities to create greater engagement with their customers.



Gridstream Advanced Metering Infrastructure

Advanced Metering Infrastructure solutions that provide real time, unprecedented access to energy usage data.



Gridstream Distribution Intelligence

Distribution intelligence solutions that enable utilities to model, operate and control their processes and assets intelligently.



Connect

Gridstream

Gridstream Connect

A powerful communication network as backbone for all kind of IoT applications.

Industry-wide technology leader

- The industry's largest installed meter base with more than 300 million devices installed
- More than 90 million connected intelligent devices deployed
- Managed services for 14 million endpoints
- 152 million USD in annual R&D investments (8.6% of Sales)
- 4 large R&D centers plus 20 local engineering sites
- 1,340 engineers & scientists globally

Global customer base

- Involved in the biggest smart metering / smart Grid projects worldwide including Tepco (Japan), British Gas (UK) EDF/ENEDIS (France) and Light (Brazil)
- Blue chip customer base, including
 - Leading utilities in North America including Oncor, AEP, Hydro Québec, Ameren, PG&E, Xcel Energy, Salt River Project
 - National and multinational European Utilities such as EnBW, E.ON, TreFor, Iberdrola, SydEnergi, Helsingin Energia
 - Investor and state-owned utilities in Australia, China, India, Japan, Brazil and in almost every major meter market



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